



IBM United Kingdom Limited
76 Upper Ground
South Bank
London, SE1 9PZ
Tel: +44 (0)20 7202 3000
Fax: +44 (0)20 7202 5935

29th January 2014

Dear Charlotte,

As an employer within the IT sector we believe that the following qualifications will enable students in the 16-19 age range to develop specialist knowledge and skills relevant to employment in this sector and that the standard of knowledge and skills is suitable for an 18 year old in full time education. We believe a student who achieves one of the following qualifications should be effectively prepared for related jobs, apprenticeships, training or higher education courses:

600/4237/0 OCR Level 3 Cambridge Technical Subsidiary Diploma in IT (QCF)
600/4231/X OCR Level 3 Cambridge Technical Diploma in IT (QCF)
600/4234/5 OCR Level 3 Cambridge Technical Extended Diploma in IT (QCF)

- I believe the skills and knowledge the students taking these qualifications will act as a basis for further progression either in the workplace or in further study at school or college.
- I believe that these qualifications will allow learners to develop the skills and knowledge they will need to progress into more specialist qualifications in the sector or directly into employment.
- The content within these qualifications prepares the learners for a career in this sector and I support them for inclusion in the school and college performance tables for 16-19 year olds.

Yours sincerely,

Jez Brooks
IBM Professional Development Manager
UK Apprentice Scheme Lead