

Charlotte Bosworth  
Director  
OCR (Oxford Cambridge and RSA Examinations)  
Skills and Employment  
Westwood Way  
Coventry  
CV4 8JQ

30<sup>th</sup> August 2016

Dear Ms Bosworth

Fujitsu is the leading Japanese information and communication technology (ICT) company offering a full range of technology products, solutions and services. Approximately 162,000 Fujitsu people support customers in more than 100 countries. We use our experience and the power of ICT to shape the future of society with our customers.

I can confirm that you have consulted with me during the development of this qualification and that you have taken my views on board in the design of the qualification and the units making up the pathways listed below:

603/0309/8 OCR Cambridge Technical Extended Diploma in IT

- Digital Technician Pathway
- Application Data Practitioner Pathway

We believe that this qualification covers the required skills, understanding and knowledge expected of an 18 year old entering employment with us or entering the workplace in this sector.

We believe the skills and knowledge the students will develop when taking these qualifications will act as a basis for progression into the workplace in this sector.

We further believe that this qualification will allow a student to develop the skills and knowledge they will need to progress into employment within the IT industry.

We believe that this qualification will give a student an advantage when applying for related jobs or Apprenticeships in the IT industry as it is important to create environments where the students are offering real current skills to potential employers. The additional units in this qualification are particularly important in this respect because Cloud technology, Cognitive computing and Enterprise computing will be the areas of growth in terms of skills requirements.

We confirm that a student completing this qualification would develop specialist knowledge and skills at a level expected for an 18 year old starting work in the IT industry.

Yours sincerely,



Ash Merchant  
Education Director  
Fujitsu – UK&I Product Business