



To: Tutor for OCR Awards in Business Enterprise (QCF) qualifications

June 2012

Dear Colleague

Important update – Awards in Business Enterprise Qualifications (QCF)

I am pleased to announce that Ofqual have accredited the replacement qualifications for the OCR Awards in Business Enterprise, at Levels 2 and 3. The new qualifications will be available for registration from 1 July 2012.

The accreditation of these qualifications means that OCR will be offering like for like qualifications, although the credit values have increased slightly to accurately reflect the learning involved. The qualifications will still be centre assessed and externally verified by OCR. Registrations and certification will be via the e-claims system.

OCR is currently finalising the material available for the qualifications. The units will be available to view on the new Awards in Business Enterprise 2012 pages of the OCR website: http://www.ocr.org.uk/qualifications/type/qcf/bus_ent/index.aspx. The centre handbooks, datasheet and relevant forms for assessment will also be made available shortly.

The qualification details are as follows:

OCR Level 2 Award in Business Enterprise

QAN 600/5584/4 Scheme code 10313

Candidates must achieve a minimum of 7 credits.

A total of 2 credits are required from the mandatory unit at level 2, with a minimum additional 3 credits from the optional level 2 units.

The remaining 2 credits required for the full qualification can be achieved from the optional units at level 2 or 3.

OCR Level 3 Award in Business Enterprise

QAN 600/5439/6 Scheme code 10314

Candidates must achieve a minimum of 9 credits.

A total of 2 credits are required from the mandatory unit at level 3, with a minimum additional 5 credits from the optional level 3 units.

The remaining 2 credits required for the full qualification can be achieved from the optional units at level 2 or 3.

There are no equivalencies or exemptions for these qualifications.

Barred combinations are units where the credits achieved cannot be counted together as part of the rule of combination for these qualifications. These are generally units with the same title at different levels, however please refer to the handbook for these qualifications for full details.

OCR Unit No	Sector Unit No	Unit title	Unit Reference No (URN)	Credit value	Level	GLH
Level 2 units						
1 *	UR35	Create the vision and values for business	A/503/8880	2	2	16
2	UR31	Assess personal abilities to run a business	T/503/8876	2	2	16
3	UR33	Build and maintain business relationships	F/503/8878	2	2	16
4	UR34	Comply with business legal requirements	J/503/8879	1	2	8
5	UR27	Estimate financial needs for a business	Y/503/8871	2	2	16
6	UR37	Make cash flow forecasts for own business	J/503/8882	3	2	24
7	UR26	Negotiation in business	R/503/8870	2	2	16
8	UR24	Plan to sell a product or service	Y/503/8868	2	2	16
9	UR22	Prepare a plan for a business	L/503/8866	2	2	16
10	UR23	Produce and implement a business plan for a business	R/503/8867	2	2	16
Level 3 units						
11**	UR32	Assess personal abilities to run a business	A/503/8877	2	3	16
12	UR29	Build and maintain business relationships	H/503/8873	2	3	16
13	UR30	Comply with business legal requirements	M/503/8875	2	3	16
14	UR36	Estimate financial needs for a business	F/503/8881	3	3	24
15	UR25	Make cash flow forecasts for own business	D/503/8869	3	3	24
16	UR20	Negotiation in business	F/503/8864	2	3	16
17	UR21	Plan to sell a product or service	J/503/8865	2	3	16
18	UR38	Prepare a plan for a business	J/503/8963	2	3	16
19	UR39	Produce and implement a business plan	F/503/8962	2	3	16

* Mandatory unit at level 2

** Mandatory unit at level 3

Centres who are already approved for the current qualifications will receive automatic approval for the replacement qualifications. Registrations for the current qualifications can still be made up until 30 June 2012 and will have until the last registration date for each level to claim certification.

The approval arrangements are for centres currently approved for and active in:

06510 OCR Level 2 Award in Business Enterprise and/or

06511 OCR Level 3 Award in Business Enterprise and who are 'active'

Active is defined by any or all of the following criteria:

- centres who have registered candidates in the last 24 months
- centres who have claimed certificates in the last 12 months
- centres who have been approved in the last 12 months but not yet registered candidates
- centres who have been invoiced in the last 24 months

If a centre does not meet the above criteria then they are categorised as 'non-active' and their approval will not be transferred.

OCR will carry out automatic centre approval for active centres and this will involve no charge to centres.

Centres who currently have DCS for the current scheme will not automatically receive DCS for the replacement qualification, however this will be reviewed at their first verification visit.

Please bring the information contained in this letter to the attention of any relevant staff within your centre.

If you have any queries, please call our Customer Contact Centre on 02476 851 509.

Yours faithfully



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