Q1. Which of the following statements relating to the law of contract are correct?

1. Exemption clauses can be inserted up to seven days after the contract is made
2. Once made, an offer cannot be withdrawn
3. Acceptance of an offer must be communicated
4. All contracts must be in writing
5. Both parties to a contract must offer some consideration

A. 1 and 4 only  
B. 3 and 5 only  
C. 1, 2 and 5 only  
D. 2, 3 and 4 only

Q2. Mr and Mrs Jones are the only shareholders in Acme Transport Ltd which is Contracted to a customer to provide transport between Birmingham and London. Mr and Mrs Jones sell all their shares in the company to Mr Green. With regard to the transport contract, Acme Transport Ltd

A. must continue to operate the contract.  
B. may only continue with the contract if the customer gives written agreement.  
C. cannot continue to operate the contract.  
D. may decide whether or not to operate the contract.

Q3. Under company law, a private limited company cannot start trading before which of the following have been achieved?

1. The Registrar of Companies has issued its Certificate of Incorporation  
2. Public Liability insurance cover has been taken out  
3. Planning permission has been obtained from the Local Authority  
4. A director has been appointed

A. 1, 2 and 4 only  
B. 1, 3 and 4 only  
C. 1 and 4 only  
D. 2 and 3 only
Q4. Employment tribunals will hear complaints arising from which of the following employment related issues?

1. Appeals against the issue of improvement notices
2. Discrimination against disabled people in the workplace
3. Night out allowance tax relief for drivers
4. Equal pay
5. Workers claiming that their employer’s company’s recognised trade union is not independent
6. Racial discrimination in the workplace

A. 1, 3, 4, 5 and 6 only
B. 1, 2 and 5 only
C. 2, 4 and 6 only
D. 2, 3, 4, 5 and 6 only

Q5. A driver is a school governor and has to attend committee meetings at the school from time to time during normal working hours. Under Employment Protection Legislation

A. the driver is only entitled to time off to attend if the working hours missed through attending the meeting are made up.
B. the employer is not obliged to give the driver any time off to attend such meetings.
C. the driver must be given reasonable time off with pay to attend such meetings.
D. the driver must be given reasonable time off to attend such meetings.

Q6. Which of the following has the right to appoint safety representatives within a company that has a unionised workforce?

A. The employer
B. A recognised trade union
C. A works’ council
D. A works’ consultative committee

Q7. A driver is on an international journey from the UK to the Republic of Ireland, using the Liverpool-Dublin ferry. On day one, the driver makes a number of collections in the UK and arrives at the Liverpool ferry terminal at 13.00hrs. The driver takes 30 minutes to embark the ferry and immediately starts a daily rest. At 21.00hrs the driver leaves his cabin to disembark the vehicle. This will take until 21.30hrs. After disembarkation the driver will resume his daily rest in the vehicle. What is the earliest time at which he can recommence driving?

A. 01.00
B. 02.00
C. 03.00
D. 03.30
Q8. In respect of digital tachographs, Control Cards may be used by
A. Drivers.
B. Operators.
C. DVSA or Police enforcement officers.
D. Authorised workshops.

Q9. A road transport operator holds a Standard National operator licence and is registered for VAT in the UK. During a quarter’s trading, the following figures are recorded:

- Sales £800,000
- Fuel purchases £200,000
- Drivers’ wages £180,000
- UK maintenance contractor (VAT registered) £70,000

How much VAT must the operator remit to HM Revenue and Customs for this quarter’s trading?
A. £160,000
B. £106,000
C. £ 92,750
D. £ 79,500

Q10. The document which a supplier of goods or services sends to a customer, summarising the accumulated amount the customer owes to the supplier at a particular date, is called
A. a statement.
B. a quotation.
C. a debit note.
D. an invoice.

Q11. Which of the following would be considered to be short term sources of finance for a limited company?

- Two year bank loan
- Taxation provision
- Creditors
- Debtors

A. 2 and 3 only
B. 1 and 4 only
C. 1 and 3 only
D. 2 and 4 only
Q12. A company has the following information in its balance sheet.

Machinery, Plant & Equipment £100,000
Current Assets £140,000
Current Liabilities £90,000
Vehicles £200,000

The company's working capital is

A. £50,000
B. £250,000
C. £130,000
D. £350,000

Q13. To calculate a company’s gross profit, which of the following items of information would be required?

1. The direct costs
2. The total turnover
3. The indirect costs
4. The current assets

A. 1 and 2 only
B. 3 and 4 only
C. 2 and 3 only
D. 1 and 4 only

Q14. When analysing a balance sheet, which of the following are classed as liquid assets?

1. Cash
2. Debtors
3. Creditors
4. Plant and equipment
5. Parts stocks

A. 1, 2 and 3 only
B. 1 and 5 only
C. 1 and 2 only
D. 2, 3 and 4 only
Q15. The following financial information relating to a company is available:

Current assets,
Current liabilities
Value of the stock

Which of the financial indicators listed below could be calculated from this information?

1. Current Ratio (Working Capital Ratio)
2. Acid Test Ratio (Quick Asset Ratio)
3. Total Capital Employed
4. Return on Capital Employed

A. 1 and 3 only
B. 3 and 4 only
C. 1 and 2 only
D. 2 and 4 only

Q16. A transport company is preparing a marketing plan. Which of the following statements are correct?

1. Advertising is just one part of marketing
2. A marketing plan must always cover at least five years
3. The results of market research are likely to be used in producing a marketing plan
4. A marketing plan should be regularly monitored and reviewed

A. 1 and 3 only
B. 2 and 4 only
C. 1, 3 and 4 only
D. 2, 3 and 4 only

Q17. Third party motor insurance must provide cover for

A. all passengers.
B. employee passengers only.
C. fire damage to the policy holder’s vehicle.
D. theft of the policy holder’s vehicle.
Q18. Which of the following technologies would assist a road transport operator in the parcels sector to track individual consignments?

1. ANPR  
2. RFID  
3. Barcodes  
4. CANbus

A. 1 and 3 only  
B. 2 and 4 only  
C. 2 and 3 only  
D. 1 and 2 only

Q19. Which of the following statements are correct?

1. A clearing house provides financial payment services  
2. A groupage operator brings together the goods of several consignors to make up a full load  
3. A clearing house may offer return loads to hauliers  
4. A freight forwarder acts on behalf of consignors by arranging transport and other services  
5. A subcontracted carrier is normally directly responsible to the sender of the goods for delays in delivery of the goods  
6. Most freight forwarders operate a ‘hub and spoke’ distribution system

A. 1, 2 and 4 only  
B. 2, 3, 5 and 6 only  
C. 2, 3 and 4 only  
D. 3, 4 and 5 only

Q20. On 4 October, an Operator Licence applicant advertised his application for a Standard National operator licence in a local newspaper. The Traffic Commissioner received the following representations from occupiers of property in the vicinity of the applicant’s proposed operating centre, all on environmental grounds.

Resident ‘A’ on 19 October  
Resident ‘B’ on 28 October  
Resident ‘C’ on 29 October  
Resident ‘D’ on 30 October

The Traffic Commissioner MUST consider the representations made by

A. Resident ‘A’ only.  
B. Residents ‘A’ and ‘B’ only.  
C. Residents ‘A’, ‘B’ and ‘C’ only.  
Q21. Which of the following items form part of the standard undertakings which a transport company must make when submitting an application for a new operator licence?

1. The company will meet the environmental standards ISO 14001
2. The company’s vehicles will operate within the speed limits
3. Maintenance records will be kept for at least 18 months
4. The rules concerning drivers hours and records will be obeyed
5. There will be a system for reporting and rectifying defects

A. 1 and 5 only  
B. 2 and 3 only  
C. 1, 3 and 4 only  
D. 2, 4 and 5 only

Q22. A haulier has operator licences in both the Scottish and North Eastern Traffic Areas. The operator wishes to transfer an authorised vehicle from Scotland to his operating centre in the North East. What is the maximum time that the vehicle may remain in the North East before a formal transfer notification to the Traffic Commissioner is required?

A. 1 month  
B. 3 months  
C. 12 months  
D. 15 months

Q23. A UK operator has a Standard International operator licence which authorises 35 vehicles already in use and a margin of a further five vehicles. How many Community Licence documents will be issued to the operator?

A. One original document only  
B. One original document plus 35 certified copies only  
C. One original document plus 40 certified copies  
D. 40 certified copies only

Q24. The height limit for a goods vehicle in Germany is

A. unspecified.  
B. 3.5 metres.  
C. 4 metres.  
D. 4.5 metres.

Q25. An operator has agreed to carry a long load which will project beyond the rear of the vehicle. What is the maximum projection possible before the operator needs to fit a rear marker board to the load?

A. 1 metre  
B. 2 metres  
C. 3.05 metres  
D. 4.50 metres
Q26. The maximum permitted Gross Vehicle Weight for a rigid lorry with two axles, operating in the UK is

A. 18,000kg.
B. 22,000kg.
C. 24,000kg.
D. 26,000kg.

Q27. The DVSA Guide to Maintaining Roadworthiness recommends that every goods vehicle is subjected to a daily walkround check. The Guide states that this check must be carried out by

A. the driver of that vehicle.
B. a qualified mechanic.
C. a responsible person, appointed by the operator.
D. an independent driver.

Q28. The Code of Practice on the Safe Loading of Vehicles states that to prevent movement of the payload in a sideways direction, a load restraint device should be capable of withstanding a force equal to at least

A. 25% of the total weight of the load.
B. 100% of the total weight of the load.
C. 50% of the total weight of the load.
D. 70% of the total weight of the load.

Q29. A person holding a Category B driving entitlement, but not Category B+E, may drive a vehicle towing a trailer with that trailer’s maximum authorised mass not exceeding

A. 500kg.
B. 750kg.
C. 850kg.
D. 1,020kg.

Q30. The Road Traffic Act 1988 requires drivers involved in accidents to provide certain items of information at the scene. In the case of a minor accident where no personal injury is involved, which of the following must be produced at the scene, if possible?

1. The driver’s name and address
2. The driver’s driving licence
3. The certificate of motor insurance
4. The vehicle owner’s name and address
5. The registration number of the vehicle

A. 1 and 2 only
B. 3 and 5 only
C. 1, 4 and 5 only
D. 1, 3, 4 and 5 only
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PRACTICE PAPER

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