IBM United Kingdom Limited
1 New Square
Bedfont Lakes
Feltham
Middlesex TW14 8HB
Telephone: +44 (0) 181 818 4000
Fax: +44 (0) 181 818 5499

Charlotte Bosworth
Director
OCR (Oxford Cambridge and RSA Examinations)
Skills and Employment
Westwood Way
Coventry
CV4 8JQ

August 15, 2015

Dear Charlotte

As an employer which employs staff in a wide range of occupations from digital media and consulting right across to project management and computer science, I can confirm that you have consulted with me during the development of these courses. I appreciate that you have taken my views on board in the design of the qualifications and the units making up the pathways listed below:

- IT Infrastructure Technician
- Emerging Digital Technology Practitioner
- Application Developer
- Data Analyst

For the following qualifications:

- 601/7099/2, OCR Level 3 Cambridge Technical Introductory Diploma in IT (VRQ)
- 601/7100/5, OCR Level 3 Cambridge Technical Foundation Diploma in IT (VRQ)
- 601/7101/7, OCR Level 3 Cambridge Technical Diploma in IT (VRQ)

We operate in an incredibly fast moving industry ,which in my 30+ years experience has never been moving faster or been as exciting.

However, the need for both an understanding of the theory AND demonstratable experience of 'doing it' are equally valuable. We believe the skills and knowledge the students will develop when taking these qualifications will act as a basis for progression into the workplace in this sector.

We have to create environments where the students are offering real current skills to potential employers and not just offering the ability to describe computer systems from 10 – 15 years ago.

Registered in England: No. 741598
Registered Office: PO Box 41, North Harbour,
Portsmouth, Hampshire PO6 3AU

We believe that these qualifications cover the required skills, understanding and knowledge I expect of an 18 year old entering employment with us or entering the workplace in this sector.

.

Yours sincerely,

Paul Fryer
Academic Initiative Leader
IBM Europe