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|  | **Evidence Record Sheet**OCR Level 6 Diploma in Career Guidance and Development |
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| **Unit Title:**  | **Work with other organisations for the benefit of clients and own organisation** |
| **OCR unit number:** | **Unit 07** |
|  |  |
| **Learner Name:** |  |
| I confirm that the evidence provided is a result of my own work. |
| **Signature of learner:** |  | **Date:** |  |

| **Learning Outcomes** | **Assessment Criteria** | **Evidence Reference** | **Assessment Method\*** |
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| 1. Understand the characteristics of networks that support career development | 1.1 critically analyse the purpose of networks that support career development1.2 explain the processes governing the creation, operation and evaluation of networks |  |  |
| 2. Understand the networks supporting the delivery of career development | 2.1 critically analyse the benefits for clients of the networks used by the organisation2.2 analyse how networks benefit the organisation2.3 examine sources of potential conflict and their resolution within networks |  |  |
| 3. Understand the benefit of further support to meet the needs of clients and the organisation | 3.1 evaluate sources of further support within organisations3.2 evaluate way to access further support  |  |  |
| 4. Understand the principles of negotiation | 4.1 critically analyse the principles of negotiation for the benefit of clients and the organisation |  |  |
| 5. Be able to work with other organisations for the benefit of clients | 5.1 build contacts with individuals in other organisations for the benefit of clients5.2 exchange information with other organisations in accordance with procedures and protocols |  |  |
| 6. Be able to signpost or refer clients to sources of further support | 6.1 review with clients their support needs and objectives6.2 facilitate the referral or signposting of clients to relevant support to meet planned needs and objectives6.3 maintain referral and signposting records |  |  |
| **\*Assessment method key:** O = observation of candidate, EP = examination of product; EWT = examination of witness testimony; ECH = examination of case history; EPS = examination of personal statement; EWA = examination of written answers to questions; QL = questioning of learner; QW = questioning of witness; PD = professional discussion |

I confirm that the learner has demonstrated competence by satisfying all of the criteria for this unit and that I have authenticated the work.

Signature of assessor: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Name (in block capitals): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_

Countersignature of qualified assessor (if required) and date:

IV initials (if sampled) and date: Countersignature of qualified IV (if required) and date: