

Wednesday 7 June 2023 - Morning

A Level Business

H431/02 The UK business environment

Time allowed: 2 hours



You must have: • the Resource Booklet	
You can use: • a calculator	

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Please write clearly in black ink. Do not write in the barcodes.									
Centre number						Candidate number			
First name(s)									
Last name									

INSTRUCTIONS

- Use black ink.
- Write your answer to each question in the space provided. You can use extra paper if you need to, but you must clearly show your candidate number, the centre number and the question numbers.
- Use the Resource Booklet to answer the questions in **Section B**.
- · Answer all the questions.

INFORMATION

- The total mark for this paper is 80.
- The marks for each question are shown in brackets [].
- Quality of extended response will be assessed in questions marked with an asterisk (*).
- This document has 16 pages.

ADVICE

· Read each question carefully before you start your answer.

Section A

1	Define the term 'primary sector'.
	[2]
2	State the difference between a consumer and a customer.
	[2]
3	A business paid a consultant £10000 to advise on ways to reduce waste. In 2022 its output was £150000 and the value of its waste was reduced to £12000.
	Calculate the wastage rate for the business in 2022. Show your working.
	Answer =

Explain one control.	advantage and one disadvantage for the managers of a business of a wide sp	oar
Advantage .		
Disadvantag	e	
	limitations for a business of using a decision tree.	
Explain two		
Explain two 1		
Explain two 1	limitations for a business of using a decision tree.	
Explain two 1	limitations for a business of using a decision tree.	

7	A public limited co	mnany hae nublich	and the following	information for	the honofit of	charoboldore:
1	A Dublic Illilled Co	mpany nas bublist	iea ine ioliowinc	i iniomiation for	the benefit of	snarenoiders.

- dividend per share = 3 pence
- earnings per share = 8 pence
- net profit = £1.3m

Calculate:

Following the publication of this information, the company's shares are trading on the stock market at a price of £1.20 per share.

(a)	the dividend yield. Show your working.
	Answer =[2]
(b)	the price/earnings ratio. Show your working.

Answer =[2]

Section B

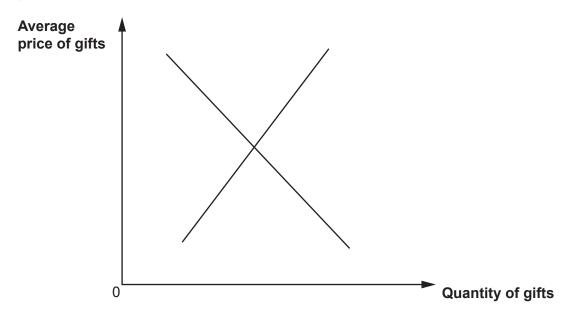
Use the **Resource Booklet** to answer the questions.

8	Analyse one advantage for NT of producing a budget.	
		Γ Δ

(a)	Evaluate the advantages for NT of using the AIDA marketing model when planning its advertising.	[9]

(b) As a result of extra advertising, NT has seen an increase in demand from customers in the gift shops at its properties.

Complete the supply and demand diagram to show how equilibrium price and quantity of gifts would be affected.



[4]

10	NT has a	10-year	strategy to	2025	(Extract	A) .
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Evaluate the importance for NT's success of setting aims and objectives.	[9]

*	NT recognises the importance of good employer/employee relations.
	Evaluate the extent to which NT's human resources strategy will enable it to achieve this objective [

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END OF QUESTION PAPER



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